

**Health Systems Agency of Northern Virginia
Board of Directors Meeting
June 15, 2026**

Members Present

Patricia Deitos, RN
Lee Draznin
Pamela Kincheloe, RN, Chairperson
Patrice Lepczyk
Anitha Raj
Douglas Samuelson
Robert Sharpe
James Smith, III MD

Staff Present

Ann McFeeley
Dean Montgomery

Guests (Partial List)

Carol Burchett, Chief Strategy Officer, Fairfax Radiology Consultants
Christopher Chiantella, MD, Chief Medical Officer, Inova Loudoun Hospital
Paul Dreyer, Senior Director, Strategy & Planning, Inova Health System
Robert Harrison Gibbs, Counsel, Rayus Radiology
Alison Haines, Senior Director, Growth & Development, UVA Community Health
Mary Anne Harkins, Principal Consultant, Harkins Consulting LLC
Brian Harris, CEO/Executive Director, Greater Prince William Community Health Center
Jamie Martin, Williams Mullen, Counsel, UVA Community Health
Sean McCleary, Vice President, Inova Health System
Patrick Oliverio, MD, President, Fairfax Radiological Consultants, Inova Health System's Division Chief for Diagnostic Radiology
Jarred Onarheim, SVP, Operations & Business Development, Rayus Radiology
Jessica Parker, Senior Director, Strategy & Planning, Inova Health System
Betsy Reilly, Business Analyst, JHU Healthcare
Summer Rivas, Director, Operations & Business Development, Rayus Radiology
Donna Stanton, COO, UVA Community Health Amanda Welch, VP Chief Operating Officer, UVA Health Haymarket Medical Center
Spencer Wildonger, Director of Planning, Transformation, JHU Medicine

I. Call to Order

Pam Kincheloe, RN, Chairperson, Health Systems Agency of Northern Virginia (HSANV), called the meeting to order at 7:30 PM. She welcomed guests and reviewed the agenda.

Kincheloe stated that, among other matters, the board would consider three certificate of public need (COPN) applications:

- **Inova Alexandria Hospital, Expand MRI Service (COPN Request VA-8880)**
- **Inova Loudoun Hospital, Expand MRI Service (COPN Request VA-8882)**
- **Rayus Radiology, Establish MRI Service (COPN Request VA-8886)**

She said, without objection, the applications would be considered in the order shown on the agenda.

II. Previous Minutes

Minutes of the June 8, 2026, meeting are being written.

III. COPN Applications:

- **Inova Alexandria Hospital, Expand MRI Service (COPN Request VA-8880)**
- **Inova Loudoun Hospital, Expand MRI Service (COPN Request VA-8882)**
- **Rayus Radiology, Establish MRI Service (COPN Request VA-8886)**

Conflict of Interest Query

Kincheloe followed HSANV conflict of interest procedures to determine whether any member had a conflict of interest. She declared a conflict with the Rayus Radiology application. No other conflicts were declared, alleged, or otherwise identified.

Inova Alexandria Hospital Presentation, COPN Request VA-8880

Paul Dreyer, Senior Director, Strategy & Planning, Inova Health System; Sean McCleary, Vice President, Inova Health System; and Patrick Oliverio, MD, President, Fairfax Radiological Consultants and Inova Health System's Division Chief for Diagnostic Radiology presented the application.

Dryer began the discussion with an update on the status of the hospital being built in Alexandria as a partial replacement of Inova Alexandria Hospital. The Mark Center MRI service will be relocated to the new facility when it opens in 2028. The information presented on the status of the replacement hospital is attached (Attachment 1)

Dreyer, McCleary, and Oliverio summarized the rationale for the project:

- Inova Mark Center's MRI scanner, installed in 2011, is near the end of its useful life. It must be replaced.
- Inova Alexandria Hospital's MRI service has high use, higher than the Virginia State Medical Facilities Plan (SMFP) service volume standard.
- Inova Alexandria Hospital has an institution specific need for additional MRI capacity to meet current and projected near-term demand.
- Relocation of the scanner will occur within the hospital's primary service area. There will be no noticeable effect on other service providers.
- Capital costs are reasonable, within the expected range for the service and equipment proposed.

- The project is consistent with the applicable provisions of the Virginia State Medical Facility Plan (SMFP), including the institutional need provision of the plan.

Board & Staff Questions, Discussion

In response to questions Dryer, McLeary, and Oliverio stated that:

- Replacement of the scanner on site is not a practical option. Mark Center will close with the opening of the new hospitals being built to replace Inova Alexandria Hospital.
- Mark Center is a department of Inova Alexandria Hospital. There will be no change in the status of the MRI service.
- The service areas of Inova Mark Center and Inova Alexandria coincide, there is no prospect of affecting the use of other nearby MRI services

Public Comment

There was no public comment on the proposal. There is no known opposition to the project.

Final Summary

Dryers called attention to the necessity of the project and thanked the board for its consideration of the application.

Inova Loudoun Hospital Presentation, COPN Request VA-8882

Jessica Parker, Senior Director, Strategy & Planning, Inova Health System, introduced herself and others present to discuss the application: Christopher Chiantella, MD, Chief Medical Officer, Inova Loudoun Hospital; Patrick Oliverio, MD, President, Fairfax Radiological Consultants.

Parker, Chiantella, and Oliverio discussed the history of Inova Loudoun Hospital, focusing on key points in its development and service expansion over more than a century. They noted that it now serves one of the fastest growing communities in the state and that demand for most of its services, including diagnostic imaging, is growing steadily.

Among other considerations, the presenters stated:

- Inova Loudoun Hospital's MRI scanners are heavily used. Its annual caseload is more than twice the Virginia State Medical Facilities Plan (SMFP) service volume planning standard.
- The hospital has an institution specific need for additional MRI capacity to meet current and projected near-term demand.
- Projected capital costs are reasonable, within the range seen for similar projects locally and statewide.
- Adding capacity to respond to current and near-term demand would not affect operations of other nearby service providers.
- The project is consistent with the applicable provisions of the Virginia State Medical Facility Plan (SMFP), including the institutional need provision of the plan.

Board & Staff Questions, Discussion

In response to questions Parker, Chiantella, and Oliverio indicated that:

- Inova Loudoun Hospital has two campuses. The Leesburg and Lansdowne sites are about six miles apart. There are emergency and diagnostic imaging services at both locations.
- There is one MRI scanner at each campus. Both services are heavily used, especially the Lansdowne service. The scanner requested will be placed there.
- Service volumes will remain above the planning standard of 5,000 patient visits per scanner when the new scanner becomes operational.

Public Comment

There was no public comment. There is no known opposition to the project.

Applicant Final Summary

Jessica Parker thanked the board for its consideration of the application. She offered to answer any additional questions.

Rayus Radiology Presentation, COPN Request VA-8886

Harrison Gibbs, Counsel, Rayus Radiology, introduced himself and others present to discuss the application: Jarred Onarheim, Senior Vice President, Operations & Business Development, Rayus Radiology; Summer Rivas, Director, Operations & Business Development, Rayus Radiology.

Among other considerations, they stated that:

- Rayus Radiology (Rayus) has three MRI services with five MRI scanners in northern Virginia. All have high use, with annual service volumes at or near the Virginia State Medical Facilities Plan (SMFP) service volume planning standard.
- Rayus has an institutional need for additional MRI capacity to meet current and projected near-term demand.
- Rayus now serves about 2,700 MRI patients from western Prince William County at its services in Woodbridge, Fairfax City and Arlington. Thus, western Prince William is the most appropriate area for Rayus to add capacity.
- Projected capital costs are reasonable, within the range seen for similar projects locally and statewide.
- The project is consistent with the applicable provisions of the Virginia State Medical Facility Plan (SMFP), including the institutional need provision of the plan.

The information Rayus Radiology representatives presented is attached (Attachment 2),

Board & Staff Questions, Discussion

In response to questions Gibbs, Onarheim, and Rivas asserted that:

- It is not possible to expand one of its existing services. Rayus must establish a new service to respond to increasing demand.
- The western Prince William County MRI market is dominated by UVA Community Health. Rayus would bring much-needed competition to the area.
- UVA Community Health concerns about the project are misplaced, and exaggerated. If UVA Community Health were truly concerned about negative effects oversupply on their other nearby services, they would not have developed the newly opened freestanding MRI service in Gainesville, Virginia.
- Population growth and the expanding clinical utility of MRI imaging will result in high service volumes at the low-volume and the recently added services.
- Rayus does not believe that expansion of its Woodbridge service has affected demand at the two nearby Sentara Northern Virginia Medical Center MRI services.
- Rayus believes high use of its existing services qualifies it for consideration under the institution need provision of the Virginia SMFP to establish a new service in the planning district.
- The recent opening of the IFRC MRI service in Woodbridge, near the Rayus service with two MRI scanners, is not likely to affect use of the Rayus service or of the proposed Manassas area service.
- Much of population in the projected service area for the new service reside as close or closer to the Woodbridge service than to the proposed Manassas area service.

Public Comment

Brain Harris, CEO/Executive Director, Greater Prince William Community Health Center (GPWCHC), spoke in support of the proposal. He said Rayus Radiology accepts patients referred from the center, insured and uninsured. GPWCHC values Rayus' cooperation and support in serving medically indigent residents of the area.

UVA Community Health opposed the application. Donna Stanton, COO, UVA Community Health, reviewed the locations and operations of the three UVA Community Health MRI services in western Prince William County, including the newly opened freestanding service in Gainesville. She stressed that several MRI services in Prince William County have unusually low service volumes and that two new freestanding services have just opened. Their market effects have yet to be felt. The service areas of these facilities overlap. A third freestanding service will necessarily affect demand at and use of existing services, especially UVA Community Health services. Given these market conditions, Stanton argued that western Prince William County is not an appropriate location for a new MRI service.

The information Stanton presented is attached (Attachment 3).

Applicant Final Summary

Gibbs summarized Rayus' view of the project and thanked the board for its consideration of the proposal.

Staff Recommendations: COPN Request VA-8880, COPN Request VA-8882, COPN Request VA-8886

Montgomery said the competing MRI proposals differ greatly. The Inova Alexandria Hospital proposal, an equipment replacement and relocation project, is essentially a service upgrade and maintenance of effort proposal. The upgrade and relocation would occur within IAH's primary service area. It would not

affect use of any other service. The proposal is consistent with required service planning considerations. He recommended approval of the application as submitted.

Unlike the IAH proposal, the Inova Loudoun Hospital proposal is a service expansion project. A second MRI scanner would be added at the hospital's Lansdowne campus. Like the IAH project, the change would occur within the hospital's primary service area. Increasing capacity to respond to extraordinarily high use will not affect demand at neighboring MRI services, all of which have high service volumes. The proposal is consistent with required service planning considerations, notably with the spirit and intent of the institutional need provision of the Virginia SMFP. He recommended approval of the application as submitted.

The Rayus Radiology proposal differs fundamentally from the competing ILH application. Both would increase the regional MRI inventory by one scanner, but unlike the ILH proposal the Rayus project would establish a new MRI service in western Prince William County where there are four authorized scanners, three in the greater Manassas area, with average service volumes far below the service volume standard. The Rayus argument that adding another service in the area will not affect use of these services is not credible. To succeed, to avoid becoming another low volume service in the area, Rayus necessarily must attract thousands of patients who would otherwise use other nearby services, especially the UVA Community Health freestanding service recently opened in Gainesville.

Rayus ignores the presence of substantial unused capacity in both eastern and western Prince William County and declines to acknowledge the effect of adding a second MRI scanner at its Woodbridge service in suppressing demand at the two nearby Sentara Northern Virginia Medical Center services. The applicant also chooses to ignore the significance and implications of two new freestanding services within the less than six months. These services increase local capacity by 25% and are likely to serve about 10,000 patients.

Beyond these considerations, Montgomery argued that, contrary to its assertions, Rayus Radiology does not qualify for consideration to establish a new service in a distant location under the institutional need provision of the Virginia SMFP. Rayus could apply for consideration to expand one of its three services but has not chosen to do so.

Based on the data and information presented in the agency staff report on the applications, and on the information presented earlier by the applicants, Montgomery recommended approval of the IAH and ILH applications and denial of the Rayus Radiology application.

Board Deliberation and Vote, COPN Request VA-8880

Anitha Raj offered a motion to recommend approval of COPN Request, VA-8880. Patrice Lepczyk seconded the motion. The motion passed by a vote of seven in favor (Deitos, Draznin, Kincheloe, Lepczyk, Samuelson, Raj, Sharpe, Smith) and none opposed.

Board Deliberation and Vote, COPN Request VA-8882

James Smith offered a motion to recommend approval of COPN Request, VA-8882. Patti Deitos seconded the motion. The motion passed by a vote of eight in favor (Deitos, Draznin, Kincheloe, Lepczyk, Raj, Samuelson, Sharpe, Smith) and none opposed.

Board Deliberation and Vote, COPN Request VA-8882

Patrice Lepczyk offered a motion to recommend approval of COPN Request, VA-8886. James Smith seconded the motion. The motion passed by a vote of five in favor (Draznin, Lepczyk, Raj, Sharpe, Smith) and two opposed (Deitos, Samuelson), with one abstention (Kincheloe)..

V. Other Business

There will be no scheduled board meeting in July 2026.

VI. Adjourn

Kincheloe adjourned the meeting at 9:50 PM.

Respectfully submitted,



Dean Montgomery

Attachments (3)